

Q1 2014-15 {JUNE 30, 2014} {Un-Audited Financial Results}

We recommend that readers refer to the Havells India financials to get a better appreciation of the business performance. A copy of the latest quarterly/ yearly Financial Results of Havells India Limited are available on Havells website – <a href="http://www.havells.com">http://www.havells.com</a>. The results are Limited Reviewed by the Auditors of the Company and approved by the Board of Directors in their meeting held on 28th July 2014.

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### **QUARTERLY RESULTS HIGHLIGHT**

(Rs in crores)	Q1-FY14	Q1-FY15	Change%
Havells (Standalone)			
Revenue	1,051	1,277	21%
Operating Profit (EBIDTA)	141	161	14%
Profit before tax	115	150	30%
Profit after tax	95	107	13%
(In Euro mn)			
Sylvania Global			
Revenue	€106.7	€107.2	-
Operating Profit (EBIDTA)	€4.2	€4.6	-
Profit before tax	€(0.2)	€1.4	-
Profit after tax	€(0.8)	€0.3	-
(Rs in crores)			
Consolidated			
Revenue	1,823	2,129	17%
Operating Profit (EBIDTA)	172	202	17%
Profit before tax	113	163	44%
Profit after tax	87	112	28%

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## **SECTION 1.** HAVELLS INDIA (STANDALONE)

#### A. Q1 2014-15 RESULTS ANALYSIS

Table 1.1: P&L Summary (Havells India) - Quarterly

In crores of rupees	Q1 FY14	Q1 FY15	Change (%)	Q4 FY14
Net Revenue	1,051.3	1,276.9	21%	1,310.0
EBIDTA as a % of NR	141.1 13.4%	161.1 12.6%	14%	168.2 12.8%
Depreciation Finance Cost Foreign Exchange	15.6 5.6	20.8 3.3		16.0 6.7
(gain)/ loss Add: Other Income	7.7 3.2	(1.1) 11.5		(8.9) 14.1
Profit before tax as a % of NR	115.4 11.0%	149.6 11.7%	30%	168.5 12.9%
Tax Net Profit as a % of NR	20.7 94.7 9.0%	42.3 107.3 <i>8.</i> 4%	13%	31.6 136.9 <i>10.5%</i>
40 4 70 0. TW	0.070	0.470		. 3.0 / 0

#### **Results summary**

- Steady growth registered across all business segments. Margin improvement across product segments. Product mix change with Cables segment registering higher growth impacting the overall margins.
- There has been a change in calculation of depreciation under new Companies Act 2013. The useful life of assets has been reduced. This has increased the depreciation by Rs 4.8 crores in Q1FY15 and will have similar effect for the full year. In addition to this, there has been certain assets whose useful life is already expired under the new act. A one-time depreciation cost of Rs 3.4 crores based on transitional provision has been adjusted with retained earnings in Q1FY15 for these assets.
- The other income includes interest income of Rs 10.3 crores in Q1FY15 as compared to Rs 2.5 crores in Q1FY14.
- The total foreign exchange gain in Q1FY15 was Rs 1.2 crores as compared to loss of Rs 10.3 crores in Q1FY14 (Rs 2.6 crores exchange loss included under finance cost).
- The tax rate for FY15 has increased due to reduction/ expiry of available tax exemption in certain manufacturing plants of the company. Tax amount for Q1FY15 has been calculated based on current applicable rate ~ 28% for the full year 2014-15.

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Table 1.2: Segment wise Revenue analysis (Havells India) - Quarterly

In crores of rupees	Q1 FY14	Q1 FY15	Change (%)
Switchgears	275.9	307.3	11%
Cable	404.9	534.8	32%
Lighting & Fixtures	148.2	165.4	12%
Electrical Cons. Durables	222.3	269.4	21%
Total	1,051.3	1,276.9	21%

- During Q1FY15 Cable division registered strong growth of 32% as compared to the growth of 14% registered in last financial year 2013-14.
- Electrical Consumer Durables registered a growth of 21% as compared to the growth of 8% registered in last financial year 2013-14.

Table 1.3: Segment wise contribution margin analysis (Havells India) - Quarterly

		Q1 FY14		Q1 FY15		
	Revenue Mix %	Contribution Margins	Contribution Margins %	Revenue Mix %	Contribution Margins	Contribution Margins %
			•			
Switchgears	26%	99.6	36.1%	24%	112.0	36.5%
Cable	39%	40.5	10.0%	42%	58.8	11.0%
Lighting & Fixtures	14%	37.2	25.1%	13%	43.0	26.0%
Electrical Cons. Durables	21%	59.7	26.9%	21%	68.3	25.4%
Total	100%	237.0	22.5%	100%	282.1	22.1%

#### **Contribution by Segment**

- Contribution margins are derived after deducting material cost, manufacturing variables, direct selling variables and depreciation from the net revenue.
- In view of the new Company's Act 2013, additional depreciation of Rs 4.8 crores has been provided in Q1FY15.
- Continuous improvement in margins in Cable segment as a result of focused approach in both industrial and flexible cables.
- Product mix change as a result of higher growth in Cables impacted the contribution margin by 0.7% .Additionally depreciation impacted the contribution margin by 0.4%.

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**Table 1.4: Balance Sheet highlights (Havells India standalone)** 

In crores of rupees	As at March14 <i>Audited</i>	As at June14 <i>Un-Audited</i>	Summary
Shareholders' Fund			Rs 18.5
Share Capital	62.4	62.4	invested
Reserves and Surplus	2,067.5	2,172.6	Limited to
· -	2,129.9	2,235.0	debt of E Havells of
Loan Funds			on 30 <sup>th</sup>
Term loans	120.1	110.2	principal
Working Capital Loan	-	-	po.pa
Fixed Deposit	63.0	62.9	<ul> <li>Fixed de</li> </ul>
Deferred Tax Liability	51.7	49.9	dealers u
Other Non-current			404.0.0
liabilities	42.5	56.1	
Current Liabilities			
Short term borrowings	12.4	-	
Trade Payables	439.6	474.4	
Others	538.9	576.0	
Total	3,398.1	3,564.5	
Fixed Assets	934.1	942.0	
Investments	882.5	900.9	
Other non-current assets	71.5	60.6	
Current Assets	7 1.3	0.00	
Inventories	682.7	786.9	
Trade receivables	136.5	160.6	
Cash & Bank balance	626.1	644.6	
Others	64.7	68.9	
Total	3,398.1	3,564.5	

- Rs 18.5 crores (Euro 2.3 million) was invested in Q1FY15 in Havells Holdings Limited to repay the installment of recourse debt of Euro 26 million which reduces the Havells guarantee by the same amount. As on 30<sup>th</sup> June 2014 total outstanding principal amount is Euro 15.2 million.
- Fixed deposits under loan funds are from dealers under dealer incentive scheme.

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Table 1.5: Cash flow highlights (Havells India)

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In crores of rupees	Q1FY14	Q1FY15
Profit before tax	115.4	149.6
Unrealised foreign exchange (gain)/loss(net)	10.6	(1.8)
Other Adjustments Operating Profit before working capital changes	19.1 <b>145.1</b>	13.7 <b>161.5</b>
Operating Front before working capital changes	145.1	101.5
Movement in working capital		
(Increase)/Decrease in trade receivables	(3.1)	(23.8)
(Increase)/Decrease in inventories	32.6	(104.2)
Increase/(Decrease) in trade payables	(10.9)	35.3
Others	3.6	2.3*
	22.2	(90.4)
Cash generated from/(used) in operations	167.3	71.1
Direct taxes paid(net of refunds)	(7.7)	(31.3)
Net cash flow from/(used)in Operating Activities(A)	159.6	39.8
Cash Flow from Investing Activities		
Capital Expenditure	(13.8)	(33.2)
Investment in shares of subsidiary companies	(19.7)	(18.4)
Others	2.5	7.6
Net Cash flow from/(used)in investing Activities(B)	(31.0)	(44.0)
Cash Flow from Financing Activities		
(Repayment)/Proceeds of borrowing		(22.6)
Others	44.3	`45.0*
Net cash flow from/(used)in Financing Activities(C)	44.3	22.4
Net increase/decrease in cash & cash equivalents (A+B+C)	172.9	18.2
Opening Cash	246.5	626.1
Others	0.2	0.3
Closing Cash	419.6	644.6

## **Cash Flow – Highlights**

- \*For the purpose of comparison, there has been re-classification of an amount of Rs 46 crores lying with the company under dealer incentive scheme. In both the periods under reporting this amount has been shown under the head Cash Flow from Financing Activities 'Others'.
- There has been an increase in net working capital in Q1FY15 and applicable tax rates, impacting cash flow from operations.

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**Table 1.6: Total Net Debt (Havells Standalone)** 

In crores of rupees	31 March 2014	30 June 2014
1. Short Term	12.4	-
2. Term loan	120.1	110.2
3. Deposits	63.0	62.9
Total debt	195.5	173.1
Less: Cash	626.1	644.6
Total Net debt	(430.6)	(471.5)

- Term loan includes External Commercial Borrowing of USD 20 mn from HSBC bank (Mauritius) Limited repayable in 12 equal quarterly repayment of USD 16,66,667 started from April 2014.
- Repayment of Rs 10.2 crores done in Q1FY15.

**Table 1.7: Financial Ratios** 

Financial Ratios Profitability	Q1FY14	Q1FY15
OPM (%) {EBIDTA/NR}	13.4%	12.6%
PAT % {PAT/NR}	9.0%	8.4%
ROCE % {EBITDA TTM/ Average CE}	28.1%	30.7%
RONW % {PAT TTM/ Average NW}	21.1%	23.4%
Liquidity Ratio Current Ratio (CA/CL)	1.5	1.5
Debtors days {Debtors/NR}	12	11
Inventory days {Inventories/NR}	54	55
Creditors days {TC/COGS}	55	55
Net Working Capital - days	11	11
Leverage Ratio	0.4	0.4
Debt/Total Equity	0.1	0.1

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## SECTION 2. SYLVANIA (STANDALONE)

Table 2.1: P&L Summary (Sylvania standalone) - Quarterly

			Change	
In millions of Euro	Q1FY14	Q1FY15	%	Q4FY14
Net Revenue	€106.7	€107.2	0.5%	€115.0
Operating expenses	€102.5	€101.7		€108.9
Pension liability	-	€0.9		€4.3
EDIDT A	640	646		64.0
EBIDTA	€4.2	€4.6		€1.8
as a % of NR	3.9%	4.3%		1.6%
Depreciation	€1.7	€1.6		€1.5
Finance Cost	€1.4	€1.2		€1.3
Foreign Exchange	€1.5	€0.4		€0.8
(gain)/Loss	C (0.0)			60.4
Add: other Income	€ (0.2)			€0.4
Profit before tax	€ (0.2)	€1.4		€(1.4)
as % of NR	-	1.3%		-
Tax	€0.6	€1.1		€1.9
Net Profit	€(0.8)	€0.3		€(3.3)

#### **Results Summary**

## Table 2.2: Region wise revenue and margin analysis (Sylvania)

## **Europe results highlights**

In millions of Euro	Q1 FY14	%	Q1 FY15	%	Growth	Q4 FY14	%
Net Revenue	€60.5		€64.3		6%	€70.7	
Operating profit- EBIDTA	€1.8	3.0%	€2.1	3.3%		€1.6	2.3%

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Continuous stability in topline and margins.

## Americas (Latin America & USA) results highlights

In millions of Euro	Q1 FY14	%	Q1 FY15	%	Growth	Q4 FY14	%
Net Revenue	€39.3		€35.8		(9%)	€37.7	
Operating profit- EBIDTA	€1.8	4.6%	€2.1	5.8%		€1.3	3.4%
Financials In US\$ million Net Revenue	\$ 51.3		\$ 49.1		(4%)	\$ 51.5	
Operating profit- EBIDTA	\$ 2.4	4.6%	\$ 2.8	5.8%		\$ 1.8	3.4%

<sup>•</sup> Stability in currency led to improvement in margin in LATAM. However market remained challenging in certain economies.e.g Argentina, Columbia.

Table 2.3: Balance sheet – Highlights (Sylvania standalone)

In millions of Euro	As at March 14 <i>Audited</i>	As at June 14 <i>Un-Audited</i>	Summary
Shareholders' Fund			
Share Capital	€141.3	€141.3	<ul> <li>The standalone balance sheet provides</li> </ul>
Reserves and Surplus	€(78.1)	€ (78.4)	operational performance of Sylvania business
	€63.2	€62.9	along with its subsidiaries up to Malta level.
Non-current liabilities			
Long term borrowing Deferred Tax	€59.5	€51.8	
liability(net)	€ (0.6)	€(0.6)	
Others	€46.9	€47.8	
Current Liabilities			
Short term borrowings	€12.8	€15.0	
Trade Payables	€95.1	€93.9	
Others	€62.6	€65.1	
Total	€339.5	€335.9	
Fixed Assets	€32.0	€31.4	
Other non-current assets	€1.1	€1.0	
Goodwill Current Assets	€53.0	€53.0	
Inventories	€98.6	€103.4	
Trade receivables	€106.4	€107.4	
Cash & Bank balance	€28.8	€19.8	
Others	€19.6	€19.9	
Total	€339.5	€335.9	

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**Table 2.4: Total Net Debt** 

In millions of Euro	31 March 2014	30 June 2014
1.Term Loan	€72.5 mn	€ 66.1 mn
2. Other short term	€12.8 mn	€15.0 mn
3.Capital lease obligation	€1.2 mn	€1.1 mn
Total debt	€86.5 mn	€82.2 mn
Less: Cash	€28.8 mn	€19.8 mn
Net Debt	€57.7 mn	€62.4 mn

Table 2.5: Financial Ratios (Sylvania standalone)

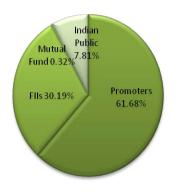
Financial Ratios Profitability	Q1FY14	Q1FY15
OPM (%) {EBIDTA/NR}	3.9%	4.3%
PAT % {PAT/NR}	-	-
ROCE % {EBITDA TTM/ Average CE}	-	-
RONW % {PAT TTM/ Average NW}	-	-
Liquidity Ratio Current Ratio (CA/CL)	1.6	1.4
Debtors days {Debtors/NR}	88	90
Inventory days {Inventories/NR}	78	87
Creditors days {TC/COGS}	129	157
Net Working Capital-days	37	20

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#### SECTION 3. SHAREHOLDING RELATED INFORMATION

#### **Table 3.1: Shareholding Pattern**

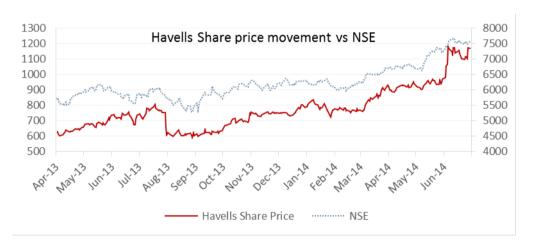
Shareholding Pattern as on 30.6.14



- In continuation of sharing the profits with shareholders, the Company has increased its dividend payout ratio based on stand-alone profits to 46% in FY14 as compared to 30% in FY13.
- The board had recommended split in the face value of shares which is subject to approval of shareholders. From current face value of Rs. 5/-(Rupees Five only) to a new face value of Re. 1/-(Rupee One only).

## 3.2: Stock Price Performance

The graph below depicts the Havells stock price performance vis-à-vis NSE during April 13-June 14.



# DISCLOSURE OF INFORMATION, COMMUNICATION WITH INVESTORS / ANALYSTS / FINANCIAL COMMUNITY

Havells will be issuing fresh information Update, like the one you are reading now; on the day it declares its Quarterly/ Half Yearly Financial Results. Some forward looking statements on projections, estimates, expectations, outlook etc. are included in such updates to help investors / analysts get a better comprehension of the Company's prospects and make informed investment decisions. Actual results may, however, differ materially from those stated on account of factors such as changes in government regulations, tax regimes, economic developments within India and the countries within which the Company conducts its business, exchange rate and interest rate movements, impact of competing products and their pricing, product demand and supply constraints. The information contained in such updates is made public and does not therefore constitute unpublished price sensitive information under the SEBI (Prohibition of Insider Trading) Regulations, 1992. For further information / clarification, you may contact Mr. Sushil Singhal, DGM (Investor Relations) at Havells India Limited, QRG Towers, 2D Sector 126, Expressway, Noida UP (India), Tel: +91-120-4771000 Fax no.: +91-120-4772000; E-mail: ir@havells.com.

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#### HAVELLS INDIA LIMITED

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CIN: L31900DL1983PLC016304

## UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014

(Rs.in Crores)

	<b>-</b>		(Rs.in Crores) Year ended			
S.N.	Particulars		Quarter Ended			
		30-Jun-14 (Unaudited)	31-Mar-14 ( Audited)	30-Jun-13 (Unaudited)	31-Mar-14 (Audited)	
1	Income from operations	(Ollaudited)	( Addited)	(Ollaudited)	(Addited)	
	a) Net Sales/Income from Operations (Net of excise duty)	1267.05	1300.09	1044.06	4684.23	
	b) Other Operating Income	9.82	9.91	7.24	35.46	
	Total income from operations (net)	1276.87	1310.00	1051.30	4719.69	
2	Expenditure					
_	a) Cost of materials consumed	757.32	704.11	516.00	2546.21	
	b) Purchases of stock-in trade	84.76	77.75	90.67	359.69	
	c) Change in inventories of finished goods, work-in-progress	(65.47)	24.58	33.18	(4.19)	
	and stock-in-trade					
	d) Employee benefits expense	73.44	64.73	61.08	247.48	
	e) Depreciation and amortisation expense	20.79	16.00	15.58	63.63	
	f) Foreign Exchange Fluctuation loss/(gain)	(1.09)	(8.89)	7.65	(8.41)	
	g) Other expenses	265.80	270.53	209.30	928.90	
	Total expenses	1135.55	1148.81	933.46	4133.31	
3	Profit from operations before other Income, finance costs and					
	exceptional Items (1- 2)	141.32	161.19	117.84	586.38	
4	Other Income Profit from ordinary activities before finance costs and	11.54	14.05	3.19	35.65	
5		152.06	175.04	121.02	622.02	
6	exceptional items (3+4) Finance Costs	152.86 3.31	175.24 6.73	121.03 5.64	622.03 26.93	
	Profit from ordinary activities after finance costs but before	3.31	0.73	5.04	20.93	
7	exceptional items (5-6)	149.55	168.51	115.39	595.10	
8	Exceptional items	-	-	-	-	
9	Profit from ordinary Activities before tax (7+8)	149.55	168.51	115.39	595.10	
10	Tax expenses	42.28	31.59	20.73	116.41	
	Net Profit from ordinary activities after tax (9-10)	107.27	136.92	94.66	478.69	
	Extraordinary Items (net of tax expenses)	-	-	-	-	
	Net Profit for the period (11+12)	107.27	136.92	94.66	478.69	
	Minority interest	-	-	-		
	Net Profit after taxes and minority interest (13-14)	107.27	136.92	94.66	478.69	
16	Paid up Equity Share Capital (Face value of Rs.5/- each)	62.40	62.39	62.39	62.39	
17	Reserves excluding revaluation reserves as per balance sheet of					
	previous year	-	-	-	2,067.46	
18	Earnings per share (EPS) before extraordinary items					
	( of Rs.5/-each) (not annualised) :					
	a) Basic and Diluted	8.60	10.97	7.59	38.36	
	Earnings per share (EPS) after extraordinary items					
	( of Rs.5/-each) (not annualised) :					
	a) Basic and Diluted	8.60	10.97	7.59	38.36	
	PARTICULARS OF SHAREHOLDING					
1	Public shareholding					
	Novelon of Observe	47000407	47000407	47070040	47000407	
	- Number of Shares	47829167	47829167	47876248	47829167	
2	Percentage of shareholding  Promoters and Promoter Group Shareholding	38.32	38.32	38.36	38.32	
	a) Pledged/Encumbered					
	- Number of shares	NIL	NIL	NIL	NIL	
	- Percentage of shares (as a % of the total	N.A.	N.A.	N.A.	N.A.	
	shareholding of promoter and promoter group)					
	- Percentage of shares (as a % of the total	N.A.	N.A.	N.A.	N.A.	
	share capital of the company)					
	b) Non - encumbered					
	- Number of shares	76991584	76991584	76944503	76991584	
	- Percentage of shares (as a % of the total					
	shareholding of the promoter and promoter					
	group)	100.00	100.00	100.00	100.00	
	- Percentage of shares (as a % of the total					
				04.04	61.68	
	share capital of the company)	61.68	61.68	61.64	01.00	
В.	share capital of the company) INVESTORS COMPLAINTS	Quarter ended 3		61.04	01.00	
B.	share capital of the company) INVESTORS COMPLAINTS Pending at the beginning of the quarter	Quarter ended 3 Nil		61.64	01.00	
B.	share capital of the company)  INVESTORS COMPLAINTS  Pending at the beginning of the quarter  Received during the quarter	Quarter ended 3 Nil 3		61.64	01.00	
В.	share capital of the company) INVESTORS COMPLAINTS Pending at the beginning of the quarter	Quarter ended 3 Nil		61.04	01.00	

#### **HAVELLS INDIA LIMITED**

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CIN: L31900DL1983PLC016304

#### SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs.in Crores)

S.N.	Particulars		Quarter Ended				
	1	30-Jun-14	31-Mar-14	30-Jun-13	31-Mar-14		
	1	(Unaudited)	( Audited)	(Unaudited)	(Audited)		
1	Net Segment Revenue		i				
	a) Switchgears	307.31		275.97			
1	b) Cable	534.80		404.88			
	c) Lighting & Fixtures	165.42	199.25	148.20	720.69		
	d) Electrical Consumer Durables	269.34	231.26	222.25	853.38		
	Total	1276.87	1310.00	1051.30	4719.69		
	Less : Inter Segment Revenue	-	-	-	-		
	Sales/ Income from Operations	1276.87	1310.00	1051.30	4719.69		
2	Segment Results	1	i I	i '	1 /		
1	(Profit(+)/ Loss(-) before Tax and Interest	1	i l		1 !		
	from each Segment)		i l	i'	!		
1	a) Switchgears	112.03					
	b) Cable	58.78		40.51			
į	c) Lighting & Fixtures	43.01	55.93	-			
	d) Electrical Consumer Durables	68.33	63.75	59.69	230.40		
	Total	282.15		236.98			
	Less : (i) Finance cost	3.31	6.73	5.64	26.93		
	1	1	i I	1	1 !		
	(ii) Other un-allocable expenses	129.29	95.85	115.95	401.23		
	net of un-allocable income		1		<u> </u>		
	Total Profit before Tax	149.55	168.51	115.39	595.10		
			í				
3	Capital Employed	1	i I	1	1		
<u> </u>	(Segment Assets - Segment Liabilities)	1	i I	1	1		
	a) Switchgears	305.40		355.32			
<u> </u>	b) Cable	426.51	329.63	330.98			
į į	c) Lighting & Fixtures	259.20	252.60	268.34	252.60		
<u> </u>	d) Electrical Consumer Durables	158.12	164.78	145.38			
	1	1149.23	1049.72	1100.02	1049.72		
	e) Others-Unallocable	1085.80	1080.13	867.97	1080.13		
	Total	2235.03	2129.85	1967.99	2129.85		

#### Notes:

- 1 During the quarter, the Company has made further investment of Rs. 18.48 crores in its wholly owned subsidiary "Havells Holdings Limited".
- 2 The Board of Directors of the Company, in their meeting held on June 30, 2014, have proposed to sub divide the face value of Company's equity share from Rs. 5 each to Re. 1 each fully paid up, which is subject to the approval of the shareholders.
- 3 During the quarter, "Havells Employees Stock Option Plan 2013" has been amended to include "Part B Havells Employees Stock Purchase Plan 2014" and renamed as "Havells Employees Long Term Incentive Plan 2014".
- 4 During the quarter, employees covered under "Havells Employees Stock Option Plan 2013" have exercised their options and accordingly 19,608 equity shares are transferred in the name of the employees, which were earlier held by Havells Employees Welfare trust.
- 5 Effective from April 1, 2014, the Company has charged depreciation based on the revised remaining useful life of the assets as per the requirement of Schedule II of the Companies Act, 2013. Due to above, depreciation charge for the quarter ended June 30, 2014, is higher by Rs. 4.83 crores. Further, based on transitional provision provided in Note 7(b) of Schedule II, an amount of Rs. 3.42 crores (net of Deferred Tax) has been adjusted with retained earnings.
- 6 Tax expense includes current tax, deferred tax and is net of MAT credit if any.
- 7 Figures for the previous periods have been regrouped and reclassified to conform to the classification of the current period, where necessary.
- 8 The figures for the quarter ended March 31, 2014 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2014 and the unaudited published year to date figures upto December 31, 2013, being the third quarter of the previous financial year, which were subjected to limited review.
- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on July 28, 2014. The statutory auditors of the Company have conducted limited review of these financial results.

For and on behalf of the Board Havells India Limited

(Qimat Rai Gupta) Chairman and Managing Director

Noida, July 28, 2014

### HAVELLS INDIA LIMITED

Regd. Off. :1 Raj Narain Marg, Civil Lines, Delhi - 110 054
Corp Off. : QRG Towers, 2D, Sector - 126, Expressway, Noida - 201 304

CIN No.: L31900DL1983PLC016304 UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014

(Rs in crores)

												(113 111 010163)	
S.No	Particulars	Period ended Ended (Consolidated) 30-June-14			Period ended Ended (Consolidated) 30-June-13				Year Ended (Consolidated) 31-March-14				
		Havells	Sylvania	Elimination	Consolidated	Havells	Sylvania	Elimination	Consolidated	Havells	Sylvania	Elimination	Consolidated
1	Net Revenue	1,276.9	878.6	-26.2	2,129.3	1,051.3	788.8	17.5	1 822 6	4,719.7	3,575.1	109.0	8,185.8
	Earning before finance cost, depreciation,	1,270.0	070.0	20.2	2,120.0	1,001.0	7 00.0	17.0	1,022.0	1,7 10.7	0,010.1	100.0	0,100.0
	tax and amortisation	161.1	37.7	2.7	201.5	141.1	30.9	-0.3	172.3	641.5	129.9	-7.7	779.1
3	Less: Depreciation	20.8	12.8	0.2	33.8	15.6	12.5	0.0	28.1	63.6	51.6	-0.3	115.5
4	Less: Finance cost	3.3	10.2	0.6	14.1	5.6	10.0	-1.5	17.1	26.9	42.1	-5.1	74.1
5	Less : Foreign Exchange Fluctuation (net)	-1.1	3.0	0.0	1.9	7.7	11.1	0.0	18.8	-8.4	45.0	0.0	36.6
6	Add: Other income	11.5	0.0	-0.2	11.3	3.2	1.6	0.3	4.5	35.7	7.5	2.0	41.2
7	Add: Exceptional item	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8	Profit Before Tax	149.6	11.7	1.7	163.0	115.4	-1.1	1.5	112.8	595.1	-1.3	-0.3	594.1
9	Less: Tax expenses	42.3	9.0	-0.1	51.2	20.7	5.1	0.0	25.8	116.4	31.4	0.0	147.8
10	Net Profit after tax	107.3	2.7	1.8	111.8	94.7	-6.2	1.5	87.0	478.7	-32.7	-0.3	446.3