

FOR IMMEDIATE RELEASE

Havells India Q1FY18 Net Revenue up by 22% Ex-Lloyd on adjusted basis, 40% including Lloyd

- **Combined PAT including Lloyd grew by 73%**

New Delhi, July 20, 2018: Havells India Limited, today announced its financial results for the first quarter ended June 30, 2018.

Commenting on the financial performance Mr. Anil Rai Gupta, Chairman and Managing Director, Havells India Limited, said, “Havells has registered growth across verticals which is gratifying and encouraging. Whilst partially aided by lower base for LY, we hope to sustain the growth for rest of the year. “

Q1FY19 vs. Q1FY18 (Standalone basis)

- **Net Revenue ex-Lloyd** for Q1FY19 grew by 19% (22% excise adjusted) to INR 1,888 crore as against INR 1,593 crore in Q1FY18
- **EBIDTA ex-Lloyd** for Q1FY19 grew by 60% to INR 255 crore as against INR 160 crore in the corresponding quarter previous year
- **Net revenue including Lloyd** grew by 40% to INR 2,596 crore as against INR 1,860 crore in the corresponding quarter previous year.
- **EBIDTA combined** grew by 86% to INR 321 crore as against INR 172 crore in the corresponding quarter previous year.
- **Profit before Tax including Lloyd** grew by 79% to INR 304 crore as against INR 170 crore in the corresponding quarter previous year.
- **Net Profit** grew by 73% to INR 210 crore from INR 121 crore in Q1FY18.

Business Segments (Q1 FY19 vs. Q1 FY18)

- Switchgear business grew by 19% (26 % adjusted for excise) to INR 404 crore in Q1 FY19 as compared to INR 339 crore in Q1 FY18.
- Lighting and Fixtures business (ex-EESL) grew by 25% to INR 257 crore in Q1 FY19 as compared to INR 205 crore in in Q1 FY18.
- Cable business grew by 18 % to INR 750 crore in Q1 FY19 as compared to INR 636 crore in Q1 FY18.
- Electrical Consumer Durables grew by 33% (43% adjusted for excise) to INR 476 crore in Q1 FY19 as compared to INR 358 crore in Q1 FY18.
- Lloyd business grew by 14% on a like-to-like basis.

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