ENTERPRISE RISK MANAGEMENT POLICY

Version v2.0
Havells is committed for global benchmarking in good corporate governance, which promotes the both long term & short-term interests of all stakeholders, strengthens Board, create self-accountability and helps in building trust in the Company. A robust internal financial control system forms the backbone for our risk management and governance. Havells continues to strengthen its robust Enterprises Risk Management Framework based on the internationally accepted COSO Framework.

The Enterprise Risk Management Policy is framed considering various types of risks faced by the Company, with a view to have a better management & reporting system of such risks and to take appropriate action after assessing such risks on a timely basis.

1. Regulatory Requirements

The Risk Management Policy of Havells India Limited is framed as per the following regulatory requirements:

1.1. Companies Act, 2013

a) Provisions of the Section 134 (3) There shall be attached to financial statements laid before a Company in general meeting, a report by its Board of Directors, which shall include— 134(n) a statement indicating development and implementation of a risk management policy for the Company including identification therein of elements of risk, if any, which in the opinion of the Board may threaten the existence of the Company.

b) Section 177(4) (vii) stipulates: Every Audit Committee shall act in accordance with the terms of reference specified in writing by the Board which shall, inter alia, include,— (vii) Evaluation of internal financial controls and risk management systems.
1.2. Schedule IV of Companies Act 2013, [Section 149(8)] Code for Independent Directors

Role and functions: The independent directors shall:

1. Help in bringing an independent judgment to bear on the Board’s deliberations especially on issues of strategy, performance, risk management, resources, key appointments and standards of conduct;
2. Satisfy themselves on the integrity of financial information and that financial controls and the systems of risk management are robust and defensible;

1.3. SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Key functions of the Board of Directors:-

1. Reviewing and guiding corporate strategy, major plans of action, risk policy, annual budgets and business plans, setting performance objectives, monitoring implementation and corporate performance, and overseeing major capital expenditures, acquisitions and divestments.
2. Ensuring the integrity of the listed entity’s accounting and financial reporting systems, including the independent audit, and that appropriate systems of control are in place, in particular, systems for risk management, financial and operational control, and compliance with the law and relevant standards.
Objectives

2. Objectives

This document lays down the framework of Enterprise Risk Management at Havells India Limited (hereinafter referred to as the ‘Company’) & its Subsidiaries and defines the policy for the same. This document shall be under the authority of the Board of Directors of the Company. It seeks to identify risks inherent in the business operations of the Company and provides guidelines to define, measure, report, control and mitigate the identified risks.

The Company’s Risk Management policy covers particularly those risks which can threaten the existence of the Company, at the same time, the Company will also determine such risks which are within the limit of risk acceptance. The policy will be followed by detailed Risk Management guidelines and action to be taken to treat the risk, avoid, mitigate, and transfer and to monitor the risk.

Risk Management is a continuous process that is accomplished throughout the life cycle of a Company. It is an organized methodology for continuously identifying and measuring the unknowns; developing mitigation options; selecting, planning, and implementing appropriate risk mitigations/optimizations; and tracking the implementation to ensure successful risk optimization.
The objective of the Risk Management Policy Document is to ensure that the Company has proper and continuous risk identification and management process. The detailed objectives that are expected to be achieved through implementation of Risk Management Framework laid down in this policy are:

➢ Promote an enterprise-wide approach by integrating risk management processes with business strategy, project management, process and decision making, audit and general governance functions
➢ Enable implementation of controls that are structured to promote effective realisation of objectives, provide reasonable assurance to the stakeholders
➢ Enable implementation of controls that are structured to promote effective realisation of objectives and provide reasonable assurance to the stakeholders
➢ Selecting the appropriate risk management approach and transferring or avoiding those risks that the business is not willing or competent to manage
➢ Promote proactive recognition of external factors and anticipate uncertainties that may affect the achievement of strategy
➢ Promote confidence in operations, management decisions and certainty regarding expected outcomes
➢ Protect the interests of all stakeholders
➢ Sponsor innovation and maximize value from assets, ventures and opportunities
➢ Recognize that timely and accurate monitoring, review, communication and reporting of risk is critical to:
   ✓ Providing early warning mechanisms for the effective management of risk occurrences and consequences
   ✓ Providing reasonable assurance to management, the Board and other stakeholders
Enterprise Risk Management (ERM) integrated framework
3. Introduction to Risk Management

At Havells, our strong Governance and business structure, with stakeholder interest at the core, makes us cognizant of risks that our business faces and have been continuously investing in augmenting. Company has well established Enterprise risk Management framework and process to ensure achievement of its strategic objectives. Internationally accepted framework, issued by the Committee of Sponsoring Organizations (COSO) of the treedway Commission, is considered as a self-benchmarking for Company’s Enterprise Risk Management framework.

We continuously focus on leveraging next generation technology, supports an enterprise-wide view of risks and compliance which enables a more holistic approach towards informed decision making. Risks are assessed and managed at various levels with a top-down and bottom-up approach covering the enterprise, the Strategic business units, the geographies and the functions.

Twin Purpose of ERM at Havells minimize adverse impacts and to leverage market opportunities effectively and efficiently, which helps to sustain and enhance short & long-term competitive advantage to the Company.

ERM Committee of the Board of Directors, review the progress status of identified risks including emerging business challenges on a periodical interval. ERM Council works with all business & functional team on a regular basis for monitoring the agreed execution plan & brainstorming session for identifying the emerging business challenges in guidance of Leadership council chaired by Chairman & Managing Director. An independent Internal audit function which conducts risk-based audit adds a further layer of safety to risk management framework.

The likelihood of occurrence of risk is rated based on number of past incidences in the industry, previous year audit observations, Government Policies, information from competition, market data, future trends or research reports. Risk may be evaluated based on whether they are internal or external, controllable or non-controllable, inherent and residual.
### 3.1 Risk Identification & Assessment:

This step involves understanding and listing of the potential threats that may affect the realization of the key success parameters, including the objectives of the organization. Risk assessment involves identification and prioritization of risks, considering Likelihood, Velocity and Impact of risk events. The risks are broadly categorized into:

<table>
<thead>
<tr>
<th>Risk Categories</th>
<th>Potential Risks</th>
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<tbody>
<tr>
<td><strong>Strategic Risks</strong></td>
<td>• Risk of business disruption due to black swan events</td>
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<td></td>
<td>• Risk of geographical &amp; channel concentration</td>
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<td></td>
<td>• Risk of timely leveraging technology to meet customer expectation &amp; risk of technical obsolescence</td>
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<td></td>
<td>• Risk relating to environment, social &amp; governance (ESG)</td>
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<td><strong>Reputational Risk</strong></td>
<td>• Brand Equity</td>
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<td></td>
<td>• Impact of Social Media</td>
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<tr>
<td><strong>Compliance Risks</strong></td>
<td>• Non-compliance risk-statutory &amp; other provisions</td>
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<td></td>
<td>• Intellectual property infringement &amp; counterfeit products</td>
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<td><strong>Operational Risks</strong></td>
<td>• Risk of vendor dependency (Import/Single vendor dependency, IPR)</td>
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<td>• Risk on brand reputation due to unsatisfactory customer service</td>
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<td>• Risk of employee attrition</td>
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<td></td>
<td>• Cyber threats &amp; risk of information security</td>
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<td></td>
<td>• Risk of supply disruption &amp; inventory obsolescence</td>
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<tr>
<td></td>
<td>• Risk relating to quality assurance (Product Performance vs Brand Perception)</td>
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<tr>
<td><strong>Financial and Reporting Risks</strong></td>
<td>• Risk relating to commodity &amp; currency fluctuations</td>
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3.1.1 Risk Identification:

Once the objectives and assumptions of the organization or proposed scheme/activity have been established, the potential risks that may have an adverse effect on the achievement of these objectives are identified.

This involves continuous identification of events that may have negative impact on the Company’s ability to achieve goals. Processes have been identified by the Company and their key activities have been selected for the purpose of risk assessment. Identification of risks, risk events and their relationship are defined on the basis of discussion with the risk owners and secondary analysis of related data, previous internal audit reports, information from competition, market data, Government Policies, past occurrences of such events etc.

3.1.2 Risk Prioritization

Risk prioritization is the process of identifying the key risks. Risks are determined as priority depending on their analysis which is based on significance of their impact on the realization of the objectives of the organization/event/activity/scheme.

3.2. Risk Analysis

Risk Analysis is to be conducted using a risk matrix for likelihood, Velocity and Impact, taking the existing controls into consideration. Risk events assessed as “high” or “very high” may go into risk mitigation planning and implementation; low and medium risk to be tracked and monitored on a watch list.
3.3 Risk Appetite

Risk appetite is the amount of risk an organization is willing to accept in pursuit of value. There are certain risks that the management may accept and tolerate.

For example: Delay in payment to suppliers in the absence of sufficient funds may be a likely event but management is ready to tolerate it for a few weeks, being within risk appetite of the Company. Whereas default in payment of statutory dues is very high risk on financial management (being interest bearing) and on the reputation of the Company. Delay in the recovery of dues from sundry debtors is a very high risk on the financial management front.
## 4. Areas for Risk Management Initiatives

### 4.1 Risk Management

Risk Management is a continuous process of analyzing and availing the opportunities and managing threats faced by the Company in its efforts to achieve its goals, and to ensure the continuity of the business. Risks can be internal or external.

### 4.2 Importance of Risk Management

A certain amount of risk taking is inevitable if the organization is to achieve its objectives. Effective management of risk helps to manage innovation and improve performance by contributing to:

- Increased certainty and fewer surprises,
- Better service delivery,
- More effective management of change,
- More efficient use of resources,
- Better management at all levels through improved decision making,
- Reduced waste and fraud, and better value for money,
- Management of contingent and maintenance activities.

Management strives to ensure a policy of strong corporate ethics that are more about the culture of the organization rather than an outcome of legal provisions. Thus, it maintains healthy internal control systems and practices.
Risk Governance Structure

Board of Directors

ERM Committee

Risk Leadership Council

Risk Council

Business Risk Lead

Functional Risk Lead

Strategic Business Unit (SBU)

Business Function

Coordinator (Risk Management)
## Risk Register & Assessment Matrix

<table>
<thead>
<tr>
<th>Identified Risk</th>
<th>Assessment</th>
<th>Likelihood (A)</th>
<th>Impact (B)</th>
<th>Velocity (C)</th>
<th>Risk Rating (A*B)+C</th>
<th>Category</th>
<th>Mitigation objective</th>
<th>Risk Response &amp; Target Dates</th>
<th>Risk Owner</th>
<th>Frequency of Review</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Likely</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Less Likely</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Unlikely</td>
<td>1</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

### Likelihood
- **Likely**
  - The future event or events are expected to occur in most circumstances.
  - Score: 3
- **Less Likely**
  - The chance of the future event or events is more than remote but less than probable.
  - Score: 2
- **Unlikely**
  - The future event or events may occur only in exceptional circumstances.
  - Score: 1

### Velocity
- **Very Rapid**
  - Impact of the risk would be evident in a month
  - Score: 3
- **Rapid**
  - Impact of the risk would be evident in a quarter
  - Score: 2
- **Slow**
  - Impact of the risk would be evident in a year
  - Score: 1

### Impact
- **Financial Impact**
  - **High**
    - Possible Revenue Impact >5%
    - Significant loss of key individuals affecting existing/ potential business, any issues leading to criminal liability on directors/ other regulatory impact etc.
    - Score: 3
  - **Medium**
    - Possible Revenue Impact >1% - <=5%
    - Moderate loss of key employees, any issues leading to criminal liability on employees (other than directors)/ other regulatory impact etc.
    - Score: 2
  - **Low**
    - Possible Revenue Impact <= 1%
    - Score: 1
5. Risk Management and Internal Control

Effective risk management depends on risk management planning; early identification & analysis of risks; early implementation of corrective actions; continuous monitoring & reassessment; communication, documentation, and coordination.

There are various ways of managing Risks depending on their gravity and potential. Major ways are:

a) **Treat**: In this case, organizations use appropriate controls to treat the risks for e.g. Credit risk monitoring, vendor localization, Minimization of inventory turnaround time.

b) **Tolerate/Accept the Risk**: This strategy is adopted when impact of risk is minor. In this case risk is accepted as cost of mitigating the risk can be high. However, these risks are reviewed periodically to check their impact remains low else appropriate controls are used.

c) **Transfer**: In this approach the associated risks are shared with the trading partners and vendors etc. e.g. Insurance.

d) **Terminate**: In this case the activity, technology or task which involves risks is not used/conducted to eliminate the associated risk.

5.1 Risk Monitoring

Review and monitoring of risk register on a periodical basis (monthly/quarterly/annually etc.) for the execution and ensure that the key risks are being effectively addressed by the laid down action plans.

It also focuses on identification of additional risks and concerns that may arise during the implementation of the action plan and taking the necessary action required to address them.
5.2 Risk Assurance and Reporting
Risk Management & Governance team to ensure independent assurance on operating effectiveness of ERM exercise across the organisation along with respective business/functional team. Outcome of the ERM exercise is presented as per defined risk governance structure.

5.3 Evaluation of Internal Controls
The internal audit evaluates the effectiveness of internal controls relating to the organization’s governance, and specifically relating to:

- Reliability and integrity of financial and operational information
- Effectiveness and efficiency of operations and programs
- Safeguarding of assets
- Compliance with laws, regulations, policies, procedures and contracts
- The potential for the occurrence of fraud and how the organization manages fraud risk

**Internal controls** are safeguards that are put in place by the management of an organisation to provide assurance that its operations are proceeding as planned. Evaluation of Internal control helps to provide reasonable assurance that the organization:

- Adheres to laws, regulations and management directives;
- Promotes orderly, economical, efficient & effective operations & achieves planned outcomes;
- Safeguards resources against fraud, waste, abuse and mismanagement;
- Provides quality products and services consistent with the organization’s mission;
- Develops & maintains reliable financial & management information and timely reporting.
# Roles & Responsibilities

<table>
<thead>
<tr>
<th>Department / Committee</th>
<th>Roles and Responsibilities</th>
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</table>
| **Business and Functional Risk Leads** | a) **Periodic identification of risks** in consultation with the key stakeholders  
b) **Update risk registers** and submitting the same to the Risk Management team  
c) **Monitor progress of risk mitigation plans / strategies** within their area and escalate where required  
d) **Periodical Review** with Risk Management covering:  
  - Emerging risks & Mitigation plan status |
| **Risk Management** | a) **Provide** necessary guidance and **support to functional** and **business risk leads** in carrying out risk identification and reporting activities  
b) **Periodical review** with **Risk Council** covering:  
  - New or emerging risks  
  - Mitigation plan status  
  - Upward movement in risk severity of top risks |
| **Risk Council** | a) **Periodical review** with the **risk management team** and **risk leads** over the risk status  
b) **Periodical review** with **Leadership Council** covering:  
  - Risk Summary / dashboard with specific focus on risks where Leadership council involvement /inputs is required |
| **Leadership Council** | a) **Ensure that risk management system is implemented** and maintained in accordance with the defined framework |
| **ERM committee** | a) **Approve risk management** related guidelines and policy  
b) **Periodically review of the risk management** processes and practices of the Company and ensure that the Company is taking appropriate measures for risk management |
6. Approval and Amendments

Any or all provisions of this Policy would be subject to the revision/amendment to the Listing Regulations or related circular, notification, guidance notes issued by SEBI or relevant authority, on the subject from time to time. Any such amendment shall automatically have the effect of amending this Policy without the need of any approval by the Board of Directors or any of its Committees.