

HAVELL'S INDIA LIMITED

PROGRESS AT A GLANCE OF LAST 10 YEARS

(Rs in crores)

<i>Performance for the Year</i>	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Turnover (Gross)	222.03	293.08	419.22	665.88	1,115.14	1,681.06	2,231.89	2,333.82	2476.18*	3045.60*
Less: Excise Duty	28.54	40.61	56.28	83.42	111.61	133.84	176.32	135.46	104.77	163.95
Turnover (Net)	193.49	252.47	362.94	582.46	1,003.53	1,547.22	2,055.57	2,198.36	2,371.41	2,881.65
<i>Profitability</i>										
EBIDTA (before other income)	21.57	22.73	37.11	57.92	99.48	141.00	185.42	196.82	305.48	337.30
Profit before Tax	12.96	14.19	30.11	43.23	78.51	120.54	166.25	167.27	290.31	309.87
Profit After Tax	8.57	8.96	20.96	30.53	63.21	102.15	143.54	145.23	228.16	242.05
<i>Financial Position</i>										
Share Capital	5.79	5.79	5.79	5.79	13.44	26.88	28.96	30.08	31.19	62.39
Reserves and Surplus	28.15	35.22	53.57	80.82	162.57	235.55	620.07	901.83	1,104.00	1,278.42
Loan funds	70.50	94.56	101.77	174.22	109.84	56.06	35.80	70.28	115.81	133.62
Gross Block	34.89	41.36	58.23	108.24	175.65	273.61	427.88	523.41	673.64	829.91
Net Block	25.80	30.01	46.31	92.33	153.20	242.25	385.25	465.48	601.23	730.30
Total investments	17.52	15.72	3.17	3.17	3.17	3.47	164.79	387.87	531.71	715.47
Net Current Assets	65.18	94.58	115.98	172.54	138.97	84.47	166.25	165.90	161.85	82.82
<i>Earning per share</i>										
EPS-as reported	17.17	15.46	18.08	26.34	24.26	19.00	26.00	24.93	36.57	19.40
EPS-adjusted for bonus issue/split	1.07	0.97	2.26	3.29	6.06	9.50	13.00	12.46	18.29	19.40

*Turnover gross is after deducting turnover discount, incentive and rebates.